

Monthly Sales Figures

FY2027/02 (March 1, 2026 ~ February 28, 2027)

Monthly figures YoY (%)		1st half									2nd half									Full-term
		1st quarter				2nd quarter				Total	3rd quarter				4th quarter				Total	
		Mar	Apr	May	total	Jun	Jul	Aug	total		Sep	Oct	Nov	total	Dec	Jan	Feb	total		
Sales	Total	105.6			105.6					105.6									105.6	
	Same stores	103.2			103.2					103.2									103.2	
Number of customers	Total	109.0			109.0					109.0									109.0	
	Same stores	106.5			106.5					106.5									106.5	
Spending per customer	Total	96.8			96.8					96.8									96.8	
	Same stores	96.8			96.8					96.8									96.8	

Note 1: These are the preliminary figures reported on the second business day of every month. The figures will be updated on the next monthly report if there is a revision.

Note 2: These are parent company, Adastria Co., Ltd.,'s figures and the online sales are included. Other domestic and overseas subsidiaries, divisions specializing in wholesales for corporations are not included.

【Summary】

In March, all store sales were 105.6% and the same store sales were 103.2% year-on-year.

With rising temperatures, sales were solid, particularly for spring items. Additionally, a 20% point-back campaign from March 17 to 30 bolstered sales growth.

We estimate that there was a negative impact of 1.2 percentage points on the same store sales year-on-year due to having one fewer holiday compared to the previous year.

By brand, niko and ..., LOWRYS FARM, studio CLIP, and LEPSIM showed good performance.

By item, standard pants, spring-material knit tops, and jackets were popular in apparel.

In fashion accessories, pumps and bags performed well, while collaboration products were popular in household goods.

【Adastria Japan】

		1st half									2nd half									Full-term
		1st quarter				2nd quarter				Total	3rd quarter				4th quarter				Total	
		Mar	Apr	May	total	Jun	Jul	Aug	total		Sep	Oct	Nov	total	Dec	Jan	Feb	total		
Number of Stores	Opened	3			3					3									3	
	Closed	1			1					1									1	
	Total in the month end	1,325			1,325					0									0	
	Direct-Run Stores	1,257			0					0									0	
	Franchise Stores	6			0					0									0	
	Online Stores	62			0					0									0	

<Appendix>

FY2026/02 (March 1, 2025 ~ February 28, 2026)

Monthly figures YoY (%)		1st half									2nd half									Full-term
		1st quarter				2nd quarter				Total	3rd quarter				4th quarter				Total	
		Mar	Apr	May	total	Jun	Jul	Aug	total		Sep	Oct	Nov	total	Dec	Jan	Feb	total		
Sales	Total	107.4	98.5	108.4	104.8	103.6	102.6	109.6	104.9	104.8	99.7	107.6	104.3	104.1	103.4	113.6	115.7	109.7	106.9	105.9
	Same stores	104.1	95.0	104.2	101.1	99.8	99.0	104.4	100.8	101.0	96.1	104.4	101.2	100.9	99.8	109.9	109.9	105.5	103.1	102.1
Number of customers	Total	107.3	99.5	108.0	104.9	105.3	104.9	113.2	107.6	106.3	104.9	109.0	106.7	106.9	110.5	117.4	116.8	114.5	110.8	108.5
	Same stores	101.3	93.9	101.7	98.9	99.3	99.5	106.0	101.4	100.2	99.0	104.8	102.4	102.2	105.0	112.4	110.0	108.8	105.6	102.8
Spending per customer	Total	100.1	99.0	100.4	99.8	98.4	97.7	96.8	97.5	98.6	95.0	98.8	97.7	97.4	93.6	96.8	99.0	95.8	96.5	97.6
	Same stores	102.8	101.2	102.5	102.2	100.5	99.5	98.5	99.4	100.7	97.0	99.7	98.8	98.7	95.1	97.8	99.9	97.0	97.7	99.3

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Note 3: Due to the merger of TODAY'S SPECIAL Co., Ltd., on 1 March 2025, TODAY'S SPECIAL and GEORGE'S was included in year-on-year comparison of all store sales.