
DATABOOK

(2025年3月1日～2026年2月28日)

March 1, 2025 ~ February 28, 2026

andSTHD

株式会社アンドエスティHD

and ST HD Co., Ltd.

<https://www.andst-hd.co.jp/>

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1. 連結決算概要 Financial Summary(Consolidated)

(単位：百万円/¥millions)

| | 2022/2期 (FY2022/2) | | | 2023/2期 (FY2023/2) | | | 2024/2期 (FY2024/2) | | | 2025/2期 (FY2025/2) | | | 2026/2期 (FY2026/2) | | |
|--------------------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|
| | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY |
| 売上高 Net sales | 201,582 | 100.0 | 109.6 | 242,552 | 100.0 | 120.3 | 275,596 | 100.0 | 113.6 | 293,110 | 100.0 | 106.4 | 304,351 | 100.0 | 103.8 |
| 売上原価 Cost of sales | 90,569 | 44.9 | 108.1 | 109,887 | 45.3 | 121.3 | 123,242 | 44.7 | 112.2 | 132,828 | 45.3 | 107.8 | 138,242 | 45.4 | 104.1 |
| 売上総利益 Gross profit | 111,012 | 55.1 | 110.9 | 132,664 | 54.7 | 119.5 | 152,354 | 55.3 | 114.8 | 160,282 | 54.7 | 105.2 | 166,108 | 54.6 | 103.6 |
| 販管費 SG&A expenses | 104,448 | 51.8 | 105.1 | 121,149 | 49.9 | 116.0 | 134,339 | 48.7 | 110.9 | 144,771 | 49.4 | 107.8 | 149,583 | 49.1 | 103.3 |
| 営業利益 Operating income | 6,564 | 3.3 | 856.1 | 11,515 | 4.7 | 175.4 | 18,015 | 6.5 | 156.4 | 15,510 | 5.3 | 86.1 | 16,524 | 5.4 | 106.5 |
| EBITDA *1 | 13,302 | 6.6 | 171.3 | 19,964 | 8.2 | 150.1 | 27,763 | 10.1 | 139.1 | 26,692 | 9.1 | 96.1 | 28,939 | 9.5 | 108.4 |
| 経常利益 Ordinary income | 8,166 | 4.1 | 273.9 | 12,026 | 5.0 | 147.3 | 18,389 | 6.7 | 152.9 | 15,964 | 5.4 | 86.8 | 16,827 | 5.5 | 105.4 |
| 当期純利益 Net income | 4,917 | 2.4 | - | 7,540 | 3.1 | 153.3 | 13,513 | 4.9 | 179.2 | 9,614 | 3.3 | 71.1 | 9,498 | 3.1 | 98.8 |

*1. EBITDA = 営業利益 + 減価償却費 + のれん償却額

/ EBITDA = Operating income + Depreciation and Amortization + Amortization of Goodwill

(単位：百万円/¥millions)

| | 2022/2期 (FY2022/2) | | | 2023/2期 (FY2023/2) | | | 2024/2期 (FY2024/2) | | | 2025/2期 (FY2025/2) | | | 2026/2期 (FY2026/2) | | |
|--|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|
| | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY |
| 現預金 Cash and cash deposit | 16,976 | 17.3 | ▲ 7,202 | 16,380 | 14.7 | ▲ 596 | 23,371 | 18.3 | 6,991 | 21,143 | 15.9 | ▲ 2,228 | 24,912 | 17.8 | 3,769 |
| たな卸資産 Inventories | 19,259 | 19.7 | 3,540 | 24,679 | 22.2 | 5,420 | 26,839 | 21.0 | 2,159 | 29,082 | 21.8 | 2,243 | 30,526 | 21.9 | 1,443 |
| 有形固定資産 Tangible fixed assets | 16,005 | 16.3 | 1,428 | 22,065 | 19.8 | 6,060 | 23,901 | 18.7 | 1,836 | 26,864 | 20.2 | 2,962 | 24,727 | 17.7 | ▲ 2,136 |
| 資産合計 Total assets | 97,957 | 100.0 | 2,507 | 111,392 | 100.0 | 13,434 | 127,915 | 100.0 | 16,523 | 133,108 | 100.0 | 5,192 | 139,688 | 100.0 | 6,579 |
| 流動負債 Current liabilities | 38,416 | 39.2 | ▲ 2,638 | 43,989 | 39.5 | 5,573 | 48,491 | 37.9 | 4,502 | 47,079 | 35.4 | ▲ 1,412 | 50,340 | 36.0 | 3,260 |
| 固定負債 Long-term liabilities | 4,577 | 4.7 | 884 | 6,639 | 6.0 | 2,061 | 7,842 | 6.1 | 1,203 | 8,828 | 6.6 | 985 | 7,523 | 5.4 | ▲ 1,304 |
| 資本金 Capital stock | 2,660 | 2.7 | 0 | 2,660 | 2.4 | 0 | 2,660 | 2.1 | 0 | 2,660 | 2.0 | 0 | 2,660 | 1.9 | 0 |
| 剰余金その他 Retained earnings and others | 59,939 | 61.2 | 3,980 | 65,389 | 58.7 | 5,449 | 76,437 | 59.8 | 11,048 | 80,167 | 60.2 | 3,730 | 85,262 | 61.0 | 5,094 |
| 自己株式 Treasury Stock | ▲ 7,636 | ▲ 7.8 | 281 | ▲ 7,286 | ▲ 6.5 | 349 | ▲ 7,516 | ▲ 5.9 | ▲ 230 | ▲ 5,627 | ▲ 4.2 | 1,888 | ▲ 6,098 | ▲ 4.4 | ▲ 471 |
| 純資産 Net asset | 54,963 | 56.1 | 4,261 | 60,762 | 54.5 | 5,799 | 71,581 | 56.0 | 10,818 | 77,200 | 58.0 | 5,618 | 81,823 | 58.6 | 4,623 |
| 負債及び純資産合計 Total liabilities and net asset | 97,957 | 100.0 | 2,507 | 111,392 | 100.0 | 13,434 | 127,915 | 100.0 | 16,523 | 133,108 | 100.0 | 5,192 | 139,688 | 100.0 | 6,579 |

2. 四半期別連結損益概要 Quarterly Financial Results(Consolidated)

2026/2期 (FY2026/2)

(単位：百万円/¥millions)

| | 第1四半期 1st quarter | | | 第2四半期 2nd quarter | | | 上期 1st half | | | 第3四半期 3rd quarter | | | 第4四半期 4th quarter | | | 下期 2nd half | | | 通期 Total | | |
|--------------------------|----------------------|---------------|-------------|----------------------|---------------|-------------|----------------|---------------|-------------|----------------------|---------------|-------------|----------------------|---------------|-------------|----------------|---------------|-------------|--------------|---------------|-------------|
| | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY |
| 売上高 Net sales | 77,464 | 100.0 | 104.7 | 71,880 | 100.0 | 102.4 | 149,345 | 100.0 | 103.6 | 78,027 | 100.0 | 102.8 | 76,978 | 100.0 | 105.4 | 155,006 | 100.0 | 104.1 | 304,351 | 100.0 | 103.8 |
| 売上原価 Cost of sales | 33,627 | 43.4 | 103.8 | 33,345 | 46.4 | 105.9 | 66,972 | 44.8 | 104.8 | 34,131 | 43.7 | 102.5 | 37,139 | 48.2 | 104.2 | 71,270 | 46.0 | 103.4 | 138,242 | 45.4 | 104.1 |
| 売上総利益 Gross profit | 43,837 | 56.6 | 105.4 | 38,534 | 53.6 | 99.5 | 82,372 | 55.2 | 102.6 | 43,896 | 56.3 | 103.1 | 39,839 | 51.8 | 106.6 | 83,736 | 54.0 | 104.7 | 166,108 | 54.6 | 103.6 |
| 販管費 SG&A expenses | 38,233 | 49.4 | 107.4 | 36,165 | 50.3 | 103.8 | 74,399 | 49.8 | 105.6 | 37,976 | 48.7 | 100.7 | 37,208 | 48.3 | 101.5 | 75,184 | 48.5 | 101.1 | 149,583 | 49.1 | 103.3 |
| 営業利益 Operating income | 5,603 | 7.2 | 93.2 | 2,369 | 3.3 | 61.0 | 7,973 | 5.3 | 80.6 | 5,919 | 7.6 | 121.4 | 2,631 | 3.4 | 355.3 | 8,551 | 5.5 | 152.3 | 16,524 | 5.4 | 106.5 |
| EBITDA | 8,423 | 10.9 | 99.1 | 5,377 | 7.5 | 81.0 | 13,800 | 9.2 | 91.2 | 9,103 | 11.7 | 117.6 | 6,035 | 7.8 | 158.4 | 15,138 | 9.8 | 131.0 | 28,939 | 9.5 | 108.4 |
| 経常利益 Ordinary income | 5,423 | 7.0 | 86.2 | 2,366 | 3.3 | 59.0 | 7,790 | 5.2 | 75.7 | 6,122 | 7.8 | 131.1 | 2,914 | 3.8 | 292.1 | 9,036 | 5.8 | 159.4 | 16,827 | 5.5 | 105.4 |
| 当期純利益 Net income | 4,374 | 5.6 | 99.3 | 1,613 | 2.2 | 63.7 | 5,987 | 4.0 | 86.3 | 3,570 | 4.6 | 120.3 | ▲ 58 | - | - | 3,511 | 2.3 | 131.2 | 9,498 | 3.1 | 98.8 |

2025/2期 (FY2025/2)

(単位：百万円/¥millions)

| | 第1四半期 1st quarter | | | 第2四半期* 2nd quarter* | | | 上期* 1st half* | | | 第3四半期 3rd quarter | | | 第4四半期 4th quarter | | | 下期 2nd half | | | 通期 Total | | |
|--------------------------|----------------------|---------------|-------------|------------------------|---------------|-------------|------------------|---------------|-------------|----------------------|---------------|-------------|----------------------|---------------|-------------|----------------|---------------|-------------|--------------|---------------|-------------|
| | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY |
| 売上高 Net sales | 74,001 | 100.0 | 108.1 | 70,201 | 100.0 | 109.0 | 144,203 | 100.0 | 108.5 | 75,886 | 100.0 | 107.9 | 73,021 | 100.0 | 100.9 | 148,907 | 100.0 | 104.4 | 293,110 | 100.0 | 106.4 |
| 売上原価 Cost of sales | 32,395 | 43.8 | 110.3 | 31,487 | 44.9 | 109.9 | 63,882 | 44.3 | 110.1 | 33,308 | 43.9 | 111.4 | 35,636 | 48.8 | 100.9 | 68,945 | 46.3 | 105.7 | 132,828 | 45.3 | 107.8 |
| 売上総利益 Gross profit | 41,605 | 56.2 | 106.4 | 38,714 | 55.1 | 108.2 | 80,320 | 55.7 | 107.3 | 42,577 | 56.1 | 105.2 | 37,384 | 51.2 | 101.0 | 79,962 | 53.7 | 103.2 | 160,282 | 54.7 | 105.2 |
| 販管費 SG&A expenses | 35,591 | 48.1 | 108.5 | 34,832 | 49.6 | 109.8 | 70,424 | 48.8 | 109.1 | 37,703 | 49.7 | 109.4 | 36,643 | 50.2 | 103.7 | 74,346 | 49.9 | 106.5 | 144,771 | 49.4 | 107.8 |
| 営業利益 Operating income | 6,014 | 8.1 | 95.8 | 3,881 | 5.5 | 96.2 | 9,895 | 6.9 | 96.0 | 4,874 | 6.4 | 81.3 | 740 | 1.0 | 43.4 | 5,615 | 3.8 | 72.9 | 15,510 | 5.3 | 86.1 |
| EBITDA | 8,498 | 11.5 | 101.9 | 6,640 | 9.5 | 106.3 | 15,139 | 10.5 | 103.8 | 7,741 | 10.2 | 92.4 | 3,810 | 5.2 | 79.5 | 11,552 | 7.8 | 87.7 | 26,692 | 9.1 | 96.1 |
| 経常利益 Ordinary income | 6,288 | 8.5 | 99.0 | 4,008 | 5.7 | 93.4 | 10,297 | 7.1 | 96.8 | 4,669 | 6.2 | 76.9 | 997 | 1.4 | 59.4 | 5,667 | 3.8 | 73.1 | 15,964 | 5.4 | 86.8 |
| 当期純利益 Net income | 4,405 | 6.0 | 98.7 | 2,533 | 3.6 | 96.4 | 6,939 | 4.8 | 97.8 | 2,968 | 3.9 | 66.7 | ▲ 292 | - | - | 2,675 | 1.8 | 41.7 | 9,614 | 3.3 | 71.1 |

*:2025/2期の上期および第2四半期については、暫定的な会計処理の確定による取得原価の当初配分額の重要な見直しが反映された後の金額によっております。

/The figures for FY2025/2 1H and FY2025/2 2nd Quarter reflect significant revisions to the initial allocation of acquisition cost resulting from the finalization of the provisional accounting treatment.

3. ブランド・地域別売上状況 Sales Breakdown by Brand/Region

(単位：百万円/¥millions)

| | 2022/2期 (FY2022/2) | | | 2023/2期 (FY2023/2) | | | 2024/2期 (FY2024/2) | | | 2025/2期 (FY2025/2) | | | 2026/2期 (FY2026/2) | | |
|---|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|
| | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY |
| グローバルワーク GLOBAL WORK | 37,762 | 18.7 | 111.6 | 45,597 | 18.8 | 120.7 | 51,673 | 18.8 | 113.3 | 52,660 | 18.0 | 101.9 | 53,842 | 17.7 | 102.2 |
| ニコアンド niko and ... | 27,227 | 13.5 | 104.3 | 29,825 | 12.3 | 109.5 | 33,565 | 12.2 | 112.5 | 35,902 | 12.2 | 107.0 | 37,850 | 12.4 | 105.4 |
| ローリーズファーム LOWRYS FARM | 20,374 | 10.1 | 104.8 | 21,369 | 8.8 | 104.9 | 22,401 | 8.1 | 104.8 | 22,738 | 7.8 | 101.5 | 24,249 | 8.0 | 106.6 |
| スタディオクリップ studio CLIP | 18,970 | 9.4 | 102.2 | 20,325 | 8.4 | 107.1 | 22,027 | 8.0 | 108.4 | 22,883 | 7.8 | 103.9 | 23,918 | 7.9 | 104.5 |
| レブシム LEPSIM | 11,790 | 5.9 | 105.9 | 12,414 | 5.1 | 105.3 | 13,229 | 4.8 | 106.6 | 14,888 | 5.1 | 112.5 | 17,230 | 5.7 | 115.7 |
| ラコレ LAKOLE | - | - | - | 7,934 | 3.3 | 163.8 | 10,807 | 3.9 | 136.2 | 12,673 | 4.3 | 117.3 | 14,165 | 4.7 | 111.8 |
| ジーナシス JEANASIS | 10,526 | 5.2 | 106.0 | 11,209 | 4.6 | 106.5 | 12,294 | 4.5 | 109.7 | 11,695 | 4.0 | 95.1 | 11,625 | 3.8 | 99.4 |
| ベイフロー BAYFLOW | 9,122 | 4.5 | 104.7 | 10,180 | 4.2 | 111.6 | 10,785 | 3.9 | 105.9 | 11,288 | 3.9 | 104.7 | 10,998 | 3.6 | 97.4 |
| その他 Others | 35,616 | 17.7 | 116.0 | 34,813 | 14.3 | 113.1 | 39,475 | 14.3 | 113.4 | 42,023 | 14.0 | 106.5 | 39,681 | 13.0 | 94.4 |
| 株式会社アダストリア計 Total (Adastria Co., Ltd.) | 171,390 | 85.0 | 108.4 | 193,671 | 79.8 | 113.0 | 216,260 | 78.5 | 111.7 | 226,754 | 77.4 | 104.9 | 233,562 | 76.8 | 103.0 |
| 株式会社BUZZWIT BUZZWIT Co.,Ltd. | 6,884 | 3.4 | 108.0 | 10,369 | 4.3 | 150.6 | 11,630 | 4.2 | 112.2 | 12,277 | 4.2 | 105.6 | 12,562 | 4.1 | 102.3 |
| 株式会社エレメントルール ELEMENT RULE Co.,Ltd. | 9,828 | 4.9 | 118.1 | 11,068 | 4.6 | 112.6 | 11,210 | 4.1 | 101.3 | 12,641 | 4.3 | 112.8 | 13,781 | 4.5 | 109.0 |
| その他連結子会社 Other consolidated subsidiaries | 551 | 0.3 | 171.1 | 280 | 0.1 | 382.6 | 955 | 0.3 | 340.4 | 2,981 | 1.0 | 312.1 | 5,896 | 1.9 | 197.8 |
| 国内合計 Total (Japan) | 188,655 | 93.6 | 108.9 | 215,390 | 88.8 | 114.5 | 240,057 | 87.1 | 111.5 | 254,654 | 86.9 | 106.1 | 265,803 | 87.3 | 104.4 |

【海外】 Overseas

(単位：百万円/¥millions)

| | 2021/12期 (FY2021/12) | | | 2022/12期 (FY2022/12) | | | 2023/12期 (FY2023/12) | | | 2024/12期 (FY2024/12) | | | 2025/12期 (FY2025/12) | | |
|-------------------------|-------------------------|---------------|-------------|-------------------------|---------------|-------------|-------------------------|---------------|-------------|-------------------------|---------------|-------------|-------------------------|---------------|-------------|
| | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY |
| 中国大陸 Mainland China | 2,356 | 1.2 | 187.8 | 2,505 | 1.0 | 106.3 | 4,351 | 1.6 | 173.7 | 4,268 | 1.5 | 98.1 | 5,062 | 1.7 | 118.6 |
| 香港 Hong Kong | 2,820 | 1.4 | 108.9 | 3,372 | 1.4 | 119.6 | 4,248 | 1.5 | 126.0 | 4,756 | 1.6 | 112.0 | 4,820 | 1.6 | 101.3 |
| 台湾 Taiwan | 3,046 | 1.5 | 111.0 | 4,435 | 1.8 | 145.6 | 6,493 | 2.4 | 146.4 | 7,518 | 2.6 | 115.8 | 9,413 | 3.1 | 125.2 |
| タイ Thailand | - | - | - | - | - | - | 216 | 0.1 | - | 355 | 0.1 | 163.9 | 518 | 0.2 | 145.9 |
| フィリピン Philippines | - | - | - | - | - | - | - | - | - | 25 | 0.0 | - | 143 | 0.0 | 568.3 |
| 米国* USA* | 4,703 | 2.3 | 136.7 | 7,222 | 3.0 | 153.5 | 7,477 | 2.7 | 103.5 | 6,995 | 2.4 | 93.6 | 3,900 | 1.3 | 55.7 |
| 海外計 Total (Overseas) | 12,926 | 6.4 | 120.7 | 17,535 | 7.2 | 135.6 | 22,787 | 8.3 | 130.0 | 23,920 | 8.2 | 105.0 | 23,858 | 7.9 | 99.7 |

*：米国には、(株)ゼットンの米国事業は含まれておりません。

/ The Zetton, Inc. (USA Business) is not included.

(単位：百万円/¥millions)

| | 2022/2期 (FY2022/2) | | | 2023/2期 (FY2023/2) | | | 2024/2期 (FY2024/2) | | | 2025/2期 (FY2025/2) | | | 2026/2期 (FY2026/2) | | |
|--|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|
| | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY |
| アパレル・雑貨関連事業合計 Total (Apparel and Sundry Goods-related Business) | - | - | - | 232,925 | 96.0 | 115.8 | 262,844 | 95.4 | 112.8 | 278,574 | 95.0 | 106.0 | 289,661 | 95.2 | 104.0 |

| | 2022/2期 (FY2022/2) | | | 2023/2期 (FY2023/2) | | | 2024/2期 (FY2024/2) | | | 2025/2期 (FY2025/2) | | | 2026/2期 (FY2026/2) | | |
|--|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|
| | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY |
| 株式会社ゼットン Zetton, Inc. | - | - | - | 9,036 | 3.7 | - | 12,536 | 4.5 | 138.7 | 14,535 | 5.0 | 116.0 | 14,690 | 4.8 | 101.1 |
| 株式会社ADASTRIA eat Creations ADASTRIA eat Creations Co., Ltd. | - | - | - | 590 | 0.3 | 123.5 | 215 | 0.1 | 36.5 | - | - | - | - | - | - |
| その他(飲食事業)合計 Total (Food and Beverage Business) | - | - | - | 9,626 | 4.0 | 2,013.4 | 12,751 | 4.6 | 132.5 | 14,535 | 5.0 | 114.0 | 14,690 | 4.8 | 101.1 |

| | 2022/2期 (FY2022/2) | | | 2023/2期 (FY2023/2) | | | 2024/2期 (FY2024/2) | | | 2025/2期 (FY2025/2) | | | 2026/2期 (FY2026/2) | | |
|---------------------------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|
| | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY |
| グループ合計/連結 Total/Consolidated | 201,582 | 100.0 | 109.6 | 242,552 | 100.0 | 120.3 | 275,596 | 100.0 | 113.6 | 293,110 | 100.0 | 106.4 | 304,351 | 100.0 | 103.8 |

*: 上記の金額は外部顧客に対するもので、連結会社相互間の内部売上高は含まれておりません。

/ The above figures are sales to external customers and do not include internal sales between consolidated subsidiaries.

4. 商品別売上状況 (連結) Sales Breakdown by Goods Category(Consolidated)

(単位：百万円/¥millions)

| | 2022/2期 (FY2022/2) | | | 2023/2期 (FY2023/2) | | | 2024/2期 (FY2024/2) | | | 2025/2期 (FY2025/2) | | | 2026/2期 (FY2026/2) | | |
|-----------------------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|
| | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY |
| メンズボトムス Men's bottoms | 7,711 | 3.8 | 121.7 | 9,470 | 3.9 | 122.8 | 11,477 | 4.2 | 121.2 | 12,873 | 4.4 | 112.2 | 13,330 | 4.4 | 103.5 |
| メンズトップス Men's tops | 23,119 | 11.5 | 114.2 | 28,429 | 11.7 | 123.0 | 33,816 | 12.3 | 118.9 | 35,188 | 12.0 | 104.1 | 37,359 | 12.3 | 106.2 |
| メンズ計 Men's subtotal | 30,831 | 15.3 | 116.0 | 37,899 | 15.6 | 122.9 | 45,293 | 16.5 | 119.5 | 48,062 | 16.4 | 106.1 | 50,689 | 16.7 | 105.5 |
| レディースボトムス Lady's bottoms | 34,461 | 17.1 | 110.3 | 37,735 | 15.6 | 109.5 | 43,222 | 15.7 | 114.5 | 46,114 | 15.8 | 106.7 | 47,729 | 15.7 | 103.5 |
| レディーストップス Lady's tops | 94,108 | 46.7 | 110.3 | 110,584 | 45.6 | 117.5 | 121,977 | 44.2 | 110.3 | 126,721 | 43.2 | 103.9 | 128,603 | 42.2 | 101.5 |
| レディース計 Lady's subtotal | 128,570 | 63.8 | 110.3 | 148,319 | 61.2 | 115.4 | 165,200 | 59.9 | 111.4 | 172,835 | 59.0 | 104.6 | 176,333 | 57.9 | 102.0 |
| 雑貨・その他 Others | 42,180 | 20.9 | 103.5 | 56,332 | 23.2 | 133.6 | 65,102 | 23.6 | 115.6 | 72,212 | 24.6 | 110.9 | 77,328 | 25.4 | 107.1 |
| 合計 Total | 201,582 | 100.0 | 109.6 | 242,552 | 100.0 | 120.3 | 275,596 | 100.0 | 113.6 | 293,110 | 100.0 | 106.4 | 304,351 | 100.0 | 103.8 |

5. 販売費及び一般管理費明細 (連結) SG&A Expenses(Consolidated)

(単位：百万円/¥millions)

| | 2022/2期 (FY2022/2) | | | 2023/2期 (FY2023/2) | | | 2024/2期 (FY2024/2) | | | 2025/2期 (FY2025/2) | | | 2026/2期 (FY2026/2) | | |
|---|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|-----------------------|---------------|-------------|
| | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY | 金額 amount | 構成比% ratio | 前期比% YoY |
| 広告宣伝費 Advertising and promotional cost | 8,153 | 7.8 | 113.8 | 8,037 | 6.6 | 98.6 | 8,712 | 6.5 | 108.4 | 8,514 | 5.9 | 97.7 | 9,194 | 6.1 | 108.0 |
| 人件費 (福利厚生費含む) Personnel | 37,226 | 35.6 | 101.3 | 43,076 | 35.6 | 115.7 | 48,333 | 36.0 | 112.2 | 53,003 | 36.6 | 109.7 | 53,529 | 35.8 | 101.0 |
| 地代家賃・リース料 Rent・Lease payments | 31,151 | 29.8 | 104.9 | 35,624 | 29.4 | 114.4 | 38,260 | 28.5 | 107.4 | 41,241 | 28.5 | 107.8 | 43,711 | 29.2 | 106.0 |
| 減価償却費 Depreciation and amortization | 6,679 | 6.4 | 97.6 | 8,185 | 6.8 | 122.6 | 9,525 | 7.1 | 116.4 | 10,785 | 7.5 | 113.2 | 11,971 | 8.0 | 111.0 |
| その他 Others | 21,237 | 20.3 | 112.4 | 26,224 | 21.6 | 123.5 | 29,507 | 21.9 | 112.5 | 31,225 | 21.5 | 105.8 | 31,176 | 20.9 | 99.8 |
| 合計 Total | 104,448 | 100.0 | 105.1 | 121,149 | 100.0 | 116.0 | 134,339 | 100.0 | 110.9 | 144,771 | 100.0 | 107.8 | 149,583 | 100.0 | 103.3 |

6. ブランド・地域別出退店状況 Number of stores opened/closed by Brand/Region

【国内】 Domestic

| | 2022/2期 (FY2022/02) | | | | | 2023/2期 (FY2023/02) | | | | | 2024/2期 (FY2024/02) | | | | | 2025/2期 (FY2025/02) | | | | | 2026/2期 (FY2026/02) | | | | |
|---|------------------------|--------------|---------------|---------------|----------|------------------------|--------------|---------------|---------------|----------|------------------------|--------------|---------------|---------------|----------|------------------------|--------------|---------------|---------------|----------|------------------------|--------------|---------------|---------------|----------|
| | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE |
| グローバルワーク GLOBAL WORK | 1 | ▲4 | - | 1 | 206 | 4 | ▲5 | - | 2 | 205 | 13 | ▲4 | - | 6 | 214 | 5 | ▲3 | - | 8 | 216 | 14 | ▲4 | - | 13 | 226 |
| ニコアンド niko and ... | 2 | ▲2 | - | 2 | 144 | 4 | ▲7 | - | 6 | 141 | 2 | ▲2 | - | 7 | 141 | 6 | ▲2 | - | 5 | 145 | 2 | - | - | 4 | 147 |
| スタディオクリップ studio CLIP | 3 | ▲2 | - | 1 | 184 | 2 | ▲12 | - | 1 | 174 | 9 | ▲4 | - | 4 | 179 | 10 | ▲2 | - | 3 | 187 | 4 | ▲3 | - | - | 188 |
| ローリーズファーム LOWRYS FARM | 4 | ▲2 | - | - | 136 | 2 | ▲9 | - | 5 | 129 | 2 | ▲5 | - | 1 | 126 | 1 | ▲2 | - | 5 | 125 | 4 | ▲1 | - | 2 | 128 |
| レブシム LEPSIM | 1 | ▲3 | - | 2 | 120 | 1 | ▲7 | - | 1 | 114 | 2 | ▲1 | - | 1 | 115 | 1 | ▲1 | - | 19 | 115 | 6 | ▲2 | - | 4 | 119 |
| ラコレ LAKOLE | - | - | - | - | - | 18 | ▲2 | - | 2 | 63 | 15 | - | - | 2 | 78 | 14 | ▲1 | - | 2 | 91 | 11 | ▲2 | - | - | 100 |
| ベイフロー BAYFLOW | 4 | - | - | 1 | 60 | 2 | ▲1 | - | 1 | 61 | 3 | ▲2 | - | 13 | 62 | 2 | ▲2 | - | 6 | 62 | 2 | - | - | - | 64 |
| ジーンサリス JEANASIS | 3 | ▲2 | - | 1 | 73 | 3 | ▲5 | - | - | 71 | - | ▲3 | - | - | 68 | 1 | - | - | 2 | 69 | 1 | ▲2 | - | 1 | 68 |
| その他 Others | 40 | ▲25 | - | 1 | 274 | 16 | ▲27 | - | 8 | 264 | 14 | ▲19 | - | 13 | 259 | 25 | ▲20 | 6 | 8 | 270 | 16 | ▲26 | 23 | 6 | 283 |
| 株式会社アダストリア計 Total (Adastria Co., Ltd.) | 59 | ▲42 | - | 9 | 1,245 | 52 | ▲75 | - | 26 | 1,222 | 60 | ▲40 | - | 47 | 1,242 | 65 | ▲33 | 6 | 58 | 1,280 | 60 | ▲40 | 23 | 30 | 1,323 |
| 株式会社BUZZWIT BUZZWIT Co.,Ltd. | 6 | ▲2 | - | - | 18 | 6 | ▲2 | 7 | - | 29 | 5 | ▲3 | - | - | 31 | 1 | ▲4 | - | - | 28 | 3 | ▲3 | - | - | 28 |
| 株式会社エレメントルール ELEMENT RULE Co.,Ltd. | 15 | ▲18 | - | 3 | 84 | 8 | ▲11 | - | 4 | 81 | 10 | ▲8 | - | 4 | 83 | 6 | ▲11 | - | 5 | 78 | 6 | ▲3 | - | 3 | 81 |
| その他連結子会社 Other consolidated subsidiaries | 7 | ▲2 | - | - | 8 | 5 | - | - | - | 8 | 7 | ▲1 | - | - | 14 | 1 | ▲10 | 24 | - | 29 | 4 | ▲1 | ▲20 | 1 | 12 |
| 国内合計 Total (Japan) | 87 | ▲64 | - | 12 | 1,355 | 71 | ▲88 | 7 | 30 | 1,340 | 82 | ▲52 | - | 51 | 1,370 | 73 | ▲58 | 30 | 63 | 1,415 | 73 | ▲47 | 3 | 34 | 1,444 |

【海外】 Overseas

| | 2021/12期 (FY2021/12) | | | | | 2022/12期 (FY2022/12) | | | | | 2023/12期 (FY2023/12) | | | | | 2024/12期 (FY2024/12) | | | | | 2025/12期 (FY2025/12) | | | | |
|-------------------------|-------------------------|--------------|---------------|---------------|----------|-------------------------|--------------|---------------|---------------|----------|-------------------------|--------------|---------------|---------------|----------|-------------------------|--------------|---------------|---------------|----------|-------------------------|--------------|---------------|---------------|----------|
| | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE |
| 中国大陸 Mainland China | 3 | - | - | - | 6 | 7 | - | - | - | 13 | 2 | - | - | - | 15 | 3 | ▲4 | - | - | 14 | 5 | ▲1 | - | - | 18 |
| 香港 Hong Kong | 2 | ▲2 | - | - | 14 | 7 | - | - | - | 21 | 4 | ▲2 | - | 2 | 23 | 7 | ▲1 | - | - | 29 | 5 | ▲2 | - | 2 | 32 |
| 台湾 Taiwan | 4 | ▲2 | - | 2 | 43 | 11 | ▲2 | - | 4 | 52 | 22 | ▲2 | - | 1 | 72 | 11 | ▲2 | - | 1 | 81 | 19 | ▲2 | - | 4 | 98 |
| タイ Thailand | - | - | - | - | - | - | - | - | - | - | 2 | - | - | - | 2 | 1 | - | - | 1 | 3 | 3 | - | - | - | 6 |
| フィリピン Philippines | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 1 | - | - | - | 1 | 2 | - | - | - | 3 |
| 米国* USA* | 1 | ▲1 | - | - | 10 | - | ▲1 | - | - | 9 | 1 | - | - | - | 10 | 2 | ▲1 | - | - | 11 | 1 | ▲1 | ▲11 | - | - |
| 海外計 Total (Overseas) | 10 | ▲5 | - | 2 | 73 | 25 | ▲3 | - | 4 | 95 | 31 | ▲4 | - | 3 | 122 | 25 | ▲8 | - | 2 | 139 | 35 | ▲6 | ▲11 | 6 | 157 |

*: 米国には、(株)ゼットンの米国店舗数は含まれておりません。
/ The Zetton, Inc. (USA stores) is not included.

| | 2022/2期 (FY2022/02) | | | | | 2023/2期 (FY2023/02) | | | | | 2024/2期 (FY2024/02) | | | | | 2025/2期 (FY2025/02) | | | | | 2026/2期 (FY2026/02) | | | | |
|--|------------------------|--------------|---------------|---------------|----------|------------------------|--------------|---------------|---------------|----------|------------------------|--------------|---------------|---------------|----------|------------------------|--------------|---------------|---------------|----------|------------------------|--------------|---------------|---------------|----------|
| | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE |
| アパレル・雑貨関連事業合計 Total (Apparel and Sundry Goods-related Business) | - | - | - | - | - | 96 | ▲91 | 7 | 34 | 1,435 | 113 | ▲56 | - | 54 | 1,492 | 98 | ▲66 | 30 | 65 | 1,554 | 108 | ▲53 | ▲8 | 40 | 1,601 |

| | 2022/2期 (FY2022/02) | | | | | 2023/2期 (FY2023/02) | | | | | 2024/2期 (FY2024/02) | | | | | 2025/2期 (FY2025/02) | | | | | 2026/2期 (FY2026/02) | | | | |
|--|------------------------|--------------|---------------|---------------|----------|------------------------|--------------|---------------|---------------|----------|------------------------|--------------|---------------|---------------|----------|------------------------|--------------|---------------|---------------|----------|------------------------|--------------|---------------|---------------|----------|
| | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE |
| 株式会社ゼットン* Zetton, Inc.* | - | - | - | - | - | 4 | ▲6 | 73 | - | 71 | 11 | ▲11 | - | - | 71 | 9 | ▲4 | - | - | 76 | 3 | ▲6 | - | - | 73 |
| 株式会社ADASTRIA eat Creations ADASTRIA eat Creations Co., Ltd. | - | - | - | - | - | - | ▲2 | - | - | 3 | - | ▲3 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| その他（飲食事業）合計 Total (Food and beverage business) | - | - | - | - | - | 4 | ▲8 | 73 | - | 74 | 11 | ▲14 | - | - | 71 | 9 | ▲4 | - | - | 76 | 3 | ▲6 | - | - | 73 |

*:(株)ゼットンの店舗数は、同社の連結子会社であるZETTON,INC.（米国事業）を合算しております。
/ The number of stores of Zetton, Inc. includes its consolidated subsidiary ZETTON, INC (USA Business).

| | 2022/2期 (FY2022/02) | | | | | 2023/2期 (FY2023/02) | | | | | 2024/2期 (FY2024/02) | | | | | 2025/2期 (FY2025/02) | | | | | 2026/2期 (FY2026/02) | | | | |
|-----------------------------|------------------------|--------------|---------------|---------------|----------|------------------------|--------------|---------------|---------------|----------|------------------------|--------------|---------------|---------------|----------|------------------------|--------------|---------------|---------------|----------|------------------------|--------------|---------------|---------------|----------|
| | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE | 出店 Opened | 退店 Closed | 変更等 Change | 改装 Remodel | 期末 YE |
| 合計/連結 Total/Consolidated | 97 | ▲69 | - | 14 | 1,428 | 100 | ▲99 | 80 | 34 | 1,509 | 124 | ▲70 | - | 54 | 1,563 | 107 | ▲70 | 30 | 65 | 1,630 | 111 | ▲59 | ▲8 | 40 | 1,674 |

7. 売上高・客数・客単価前期比推移(単体) Sales, Number of customers and Ave.spending per customer compared with same month of previous year (parent company only)

2026/2期 (FY2026/2)

(単位：%)

| | | 上期 1st half | | | | | | | | | 下期 2nd half | | | | | | | | | 通期 Full-term |
|------------------------------|--------------------|----------------------|-----------|-----------|-------|----------------------|-----------|-----------|-------|-------|----------------------|------------|------------|-------|----------------------|-----------|-----------|-------|-------|-----------------|
| | | 第1四半期 1st quarter | | | | 第2四半期 2nd quarter | | | | 小計 | 第3四半期 3rd quarter | | | | 第4四半期 4th quarter | | | | 小計 | |
| | | 3月 Mar | 4月 Apr | 5月 May | 小計 | 6月 Jun | 7月 Jul | 8月 Aug | 小計 | | 9月 Sep | 10月 Oct | 11月 Nov | 小計 | 12月 Dec | 1月 Jan | 2月 Feb | 小計 | | |
| | | | | | | | | | | | | | | | | | | | | |
| 売上高 Sales | 全店 Total | 107.4 | 98.5 | 108.4 | 104.8 | 103.6 | 102.6 | 109.6 | 104.9 | 104.8 | 99.7 | 107.6 | 104.3 | 104.1 | 103.4 | 113.6 | 115.7 | 109.7 | 106.9 | 105.9 |
| | 既存店 Same stores | 104.1 | 95.0 | 104.2 | 101.1 | 99.8 | 99.0 | 104.4 | 100.8 | 101.0 | 96.1 | 104.4 | 101.2 | 100.9 | 99.8 | 109.9 | 109.9 | 105.5 | 103.1 | 102.1 |
| 客数 Number of customers | 全店 Total | 107.3 | 99.5 | 108.0 | 104.9 | 105.3 | 104.9 | 113.2 | 107.6 | 106.3 | 104.9 | 109.0 | 106.7 | 106.9 | 110.5 | 117.4 | 116.8 | 114.5 | 110.8 | 108.5 |
| | 既存店 Same stores | 101.3 | 93.9 | 101.7 | 98.9 | 99.3 | 99.5 | 106.0 | 101.4 | 100.2 | 99.0 | 104.8 | 102.4 | 102.2 | 105.0 | 112.4 | 110.0 | 108.8 | 105.6 | 102.8 |
| 客単価 Spending per customer | 全店 Total | 100.1 | 99.0 | 100.4 | 99.8 | 98.4 | 97.7 | 96.8 | 97.5 | 98.6 | 95.0 | 98.8 | 97.7 | 97.4 | 93.6 | 96.8 | 99.0 | 95.8 | 96.5 | 97.6 |
| | 既存店 Same stores | 102.8 | 101.2 | 102.5 | 102.2 | 100.5 | 99.5 | 98.5 | 99.4 | 100.7 | 97.0 | 99.7 | 98.8 | 98.7 | 95.1 | 97.8 | 99.9 | 97.0 | 97.7 | 99.3 |

* (株) アダストリア単体 (WEBストアを含む) の数値です。国内子会社および海外子会社は含んでおりません。また、法人向け卸売販売を専業とする事業部の売上高は含んでおりません。

/ These are parent company, Adastria Co., Ltd.,'s figures and the online sales are included. Domestic and overseas subsidiaries, divisions specializing in wholesales for corporations are not included.

* 子会社との間でのブランド移管の影響を除いて前年比を算出しております。

/ The figures are calculated by excluding the impact from brand transfer between parent company and subsidiaries.

* 2025年3月1日付で、株式会社トゥデイズスペシャルを吸収合併したことにより、全店の前年比が純増しております。

/ Due to the merger of TODAY'S SPECIAL Co., Ltd., on 1 March 2025, TODAY'S SPECIAL and GEORGE'S was included in year-on-year comparison of all store sales.

2025/2期 (FY2025/2)

(単位：%)

| | | 上期 1st half | | | | | | | | | 下期 2nd half | | | | | | | | | 通期 Full-term |
|------------------------------|--------------------|----------------------|-----------|-----------|-------|----------------------|-----------|-----------|-------|-------|----------------------|------------|------------|-------|----------------------|-----------|-----------|-------|-------|-----------------|
| | | 第1四半期 1st quarter | | | | 第2四半期 2nd quarter | | | | 小計 | 第3四半期 3rd quarter | | | | 第4四半期 4th quarter | | | | 小計 | |
| | | 3月 Mar | 4月 Apr | 5月 May | 小計 | 6月 Jun | 7月 Jul | 8月 Aug | 小計 | | 9月 Sep | 10月 Oct | 11月 Nov | 小計 | 12月 Dec | 1月 Jan | 2月 Feb | 小計 | | |
| | | | | | | | | | | | | | | | | | | | | |
| 売上高 Sales | 全店 Total | 100.6 | 105.3 | 107.2 | 104.3 | 108.8 | 103.5 | 108.7 | 106.8 | 105.5 | 111.4 | 96.0 | 111.9 | 105.9 | 104.1 | 99.5 | 94.4 | 100.2 | 103.0 | 104.2 |
| | 既存店 Same stores | 99.2 | 104.1 | 104.6 | 102.6 | 106.5 | 101.2 | 105.7 | 104.2 | 103.4 | 108.8 | 93.7 | 108.9 | 103.3 | 101.4 | 97.0 | 92.2 | 97.7 | 100.5 | 101.9 |
| 客数 Number of customers | 全店 Total | 101.2 | 103.1 | 104.6 | 103.0 | 106.2 | 100.1 | 106.8 | 104.0 | 103.5 | 109.7 | 96.8 | 108.5 | 104.6 | 101.6 | 96.3 | 93.6 | 97.7 | 101.0 | 102.3 |
| | 既存店 Same stores | 98.1 | 100.9 | 101.0 | 100.0 | 102.5 | 96.8 | 102.9 | 100.4 | 100.2 | 105.4 | 93.1 | 105.0 | 100.8 | 98.0 | 93.1 | 90.3 | 94.4 | 97.4 | 98.8 |
| 客単価 Spending per customer | 全店 Total | 99.4 | 102.1 | 102.4 | 101.2 | 102.5 | 103.4 | 101.8 | 102.6 | 101.9 | 101.6 | 99.2 | 103.1 | 101.2 | 102.5 | 103.3 | 100.8 | 102.6 | 102.0 | 101.9 |
| | 既存店 Same stores | 101.1 | 103.2 | 103.6 | 102.6 | 103.9 | 104.5 | 102.8 | 103.8 | 103.2 | 103.2 | 100.7 | 103.7 | 102.4 | 103.5 | 104.2 | 102.1 | 103.6 | 103.1 | 103.1 |

8. 主要な経営指標等（連結） Major Financial Data(Consolidated)

| | 単位 unit | 2022/2期 (FY2022/2) | 2023/2期 (FY2023/2) | 2024/2期 (FY2024/2) | 2025/2期 (FY2025/2) | 2026/2期 (FY2026/2) |
|--|--------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| 1 総資産経常利益率 Ordinary income to total assets | % | 8.4 | 11.5 | 15.4 | 12.2 | 12.3 |
| 2 自己資本当期純利益率（R O E） Return on equity | % | 9.4 | 13.3 | 20.9 | 13.1 | 12.0 |
| 3 のれん償却前自己資本当期純利益率（R O E） Return on equity (Before amortization of Goodwill) | % | 9.5 | 13.8 | 21.2 | 14.2 | 15.7 |
| 4 総資産当期純利益率（R O A） Net income to total assets | % | 5.1 | 7.2 | 11.3 | 7.4 | 7.0 |
| 5 のれん償却前総資産当期純利益率（R O A） Net income to total assets (Before amortization of Goodwill) | % | 5.1 | 7.5 | 11.5 | 8.0 | 9.1 |
| 6 売上総利益率 Gross profit ratio | % | 55.1 | 54.7 | 55.3 | 54.7 | 54.6 |
| 7 売上高販管費率 SG&A expenses ratio | % | 51.8 | 49.9 | 48.7 | 49.4 | 49.1 |
| 8 売上高経常利益率 Ordinary income ratio | % | 4.1 | 5.0 | 6.7 | 5.4 | 5.5 |
| 9 自己資本比率 Shareholders' equity ratio | % | 55.1 | 53.3 | 54.8 | 57.9 | 58.3 |
| 10 総資産回転率 Total assets turnover | 回 times | 2.1 | 2.3 | 2.3 | 2.2 | 2.2 |
| 11 在庫回転率 Inventory turnover (Cost of goods sold base) | 回 times | 5.2 | 5.0 | 4.8 | 4.8 | 4.6 |
| 12 発行済株式総数 Number of shares issued | 株 Number of shares | 48,800,000 | 48,800,000 | 48,800,000 | 48,800,000 | 48,800,000 |
| 13 1株当り当期純利益（E P S） Earning per share | 円 ¥ | 108.72 | 166.37 | 297.75 | 208.93 | 205.86 |
| 14 のれん償却前1株当り当期純利益（E P S） Earning per share (Before amortization of Goodwill) | 円 ¥ | 110.02 | 172.18 | 302.67 | 226.69 | 269.69 |
| 15 1株当り純資産 Net asset per share | 円 ¥ | 1,192.62 | 1,309.96 | 1,549.13 | 1,665.51 | 1,765.62 |
| 16 1株当り配当金（D P S） Dividends per share | 円 ¥ | 55 | 60 | 85 | 90 | 90 |
| 17 期末店舗数 Number of stores | 店舗 Number of stores | 1,428 | 1,509 | 1,563 | 1,630 | 1,674 |
| 18 期末店舗売場面積 Total floor space | m ² | 302,729 | 334,794 | 353,142 | 375,180 | 412,094 |
| 19 従業員数 Number of employees(Full-time) | 人 Number of employees | 5,762 | 6,356 | 6,603 | 6,944 | 6,936 |
| 20 平均臨時雇用者数 Number of employees(Part-time) | 人 Number of employees | 5,530 | 6,061 | 6,448 | 6,718 | 6,853 |

9. 大株主の状況 (2026年2月28日現在) Principal Shareholders(As of February 28, 2026)

| 株主名 Name | 持株数 (千株) Number of shares(1000shares) | 持株比率% % of Total shares in Issue |
|---|--|-------------------------------------|
| 株式会社フクゾウ | 17,132 | 36.62 |
| 日本マスタートラスト信託銀行株式会社 (信託口) | 3,137 | 6.71 |
| 豊島株式会社 | 2,000 | 4.27 |
| 株式会社日本カストディ銀行 (信託口) | 992 | 2.12 |
| 福田 三千男 | 922 | 1.97 |
| アンドエスティHD従業員持株会 | 587 | 1.26 |
| STATE STREET BANK AND TRUST COMPANY 505103 | 510 | 1.09 |
| 三菱UFJモルガン・スタンレー証券株式会社 | 508 | 1.09 |
| STATE STREET BANK AND TRUST COMPANY 505001 | 499 | 1.07 |
| STATE STREET BANK AND TRUST COMPANY 505044 | 484 | 1.03 |

* 持株比率は自己株式 (2,011千株) を控除して計算しております。/Percentage of total shares in issue is calculated by excluding treasury shares first.

10. 所有者別株式分布状況 (2026年2月28日現在) Breakdown of Holdings by Shareholder Type(As of February 28, 2026)

| 所有者 Type of shareholder | 株主数 (名) Number of shareholders | 株式数 (千株) Number of shares(1000shares) | 構成比 ratio% |
|---|-----------------------------------|--|---------------|
| 外国人 Foreign investors | 285 | 7,189 | 14.73 |
| 個人・その他 * Japanese individuals, others * | 59,693 | 15,217 | 31.18 |
| 金融機関 Japanese financial institutions | 16 | 5,262 | 10.78 |
| 事業会社・その他法人 Other Japanese companies and corporations | 364 | 19,964 | 40.91 |
| 金融商品取引業者 Japanese securities companies | 26 | 1,165 | 2.39 |
| 合計 Total | 60,384 | 48,800 | 100.00 |

* 個人・その他には自己株式を含めて表示しております。/Japanese individuals, others included treasury shares.

11. ブランド・地域別売上・営業利益状況 Net sales and Operating income by Brand/Region

* 本シートは、連結会社相互間の内部取引消去前ため、グループ連結の数値と一致しません。

* As the figures in this sheet are shown before elimination of internal transactions, they do not correspond to the consolidated figures.

【国内】 Domestic

(単位：百万円/¥millions)

| | | 2022/2期 (FY2022/2) | | 2023/2期 (FY2023/2) | | 2024/2期 (FY2024/2) | | 2025/2期 (FY2025/2) | | 2026/2期 (FY2026/2) | |
|--|---------------------------------------|-----------------------|-------|-----------------------|-------|-----------------------|-------|-----------------------|-------|-----------------------|-------|
| | | 金額 | 前期比% | 金額 | 前期比% | 金額 | 前期比% | 金額 | 前期比% | 金額 | 前期比% |
| | | amount | YoY | amount | YoY | amount | YoY | amount | YoY | amount | YoY |
| 新アダストリア+AST+HD *1 New Adastria+AST+HD | 売上高 Net sales | 174,065 | 108.2 | 196,727 | 113.0 | 220,078 | 111.9 | 231,464 | 105.2 | 242,718 | 104.9 |
| | 営業利益 Operating income | 5,533 | 363.6 | 10,384 | 187.7 | 16,346 | 157.4 | 14,306 | 87.5 | 13,663 | 95.5 |
| 国内グループ会社計 *2 Domestic subsidiaries | 売上高 Net sales | 17,275 | 114.9 | 22,332 | 129.3 | 24,007 | 107.5 | 27,603 | 115.0 | 27,326 | 99.0 |
| | 営業利益 ³ Operating income | ▲ 106 | - | 178 | - | 236 | 132.8 | 1,346 | 569.2 | 2,203 | 163.6 |
| 株式会社ゼットン Zetton, Inc. | 売上高 Net sales | - | - | 9,040 | - | 12,570 | 139.0 | 14,606 | 116.2 | 14,759 | 101.0 |
| | 営業利益 ³ Operating income | - | - | 285 | - | 179 | 62.7 | ▲ 411 | - | 23 | - |

*1. 2025/2期4Qから(株)アダストリアは(株)アンドエスティと会社分割、2026/2期3Qから(株)アダストリアは(株)アンドエスティHDに社名変更し、新アダストリアを分割。

2025/2期と2026/2期の数値については、分割の影響を除き2024/2期と同じ基準の数値を記載しております。

/Adastria carried out a company split with and ST Co., Ltd. in Q4 of the FY2025/2. Adastria changed the name names to and ST HD Co., Ltd., and carried out a company split with new Adastria in Q3 of the FY2026/2.

/The figures in FY2025/2 and FY2026/2 are presented on the same basis as FY2024/2, excluding the impact of the split.

*2. (株)BUZZWIT・(株)エレメントルール・(株)ADASTRIA eat Creations・(株)ADOORLINK・(株)Gate Win・(株)トゥデイズスペシャル・カリマーインターナショナル(株)の単純合算となります。

/Domestic subsidiaries is the sum of four domestic subsidiaries: BUZZWIT Co.,Ltd., ELEMENT RULE Co., Ltd., Adastria eat Creations Co.,Ltd., ADOORLINK Co., Ltd., Gate Win Co., Ltd., TODAY'S SPECIAL Co., Ltd.

KARRIMOR International Ltd.,

*3. 2026/2期の数値については、HD化影響を除き2025/2期と同じ基準の数値を記載しております。

/The figures in FY2026/2 are presented on the same basis as FY2025/2, excluding the impact of a holding structure.

【海外】 Overseas

(単位：百万円/¥millions)

| | | 2021/12期 (FY2021/12) | | 2022/12期 (FY2022/12) | | 2023/12期 (FY2023/12) | | 2024/12期 (FY2024/12) | | 2025/12期 (FY2025/12) | |
|-------------------------|--------------------------|-------------------------|-------------|-------------------------|-------------|-------------------------|-------------|-------------------------|-------------|-------------------------|-------------|
| | | 金額 amount | 前期比% YoY | 金額 amount | 前期比% YoY | 金額 amount | 前期比% YoY | 金額 amount | 前期比% YoY | 金額 amount | 前期比% YoY |
| 中国大陸 Mainland China | 売上高 Net sales | 2,774 | 214.5 | 2,983 | 107.5 | 4,351 | 173.7 | 4,268 | 98.1 | 5,062 | 118.6 |
| | 営業利益 Operating income | ▲ 214 | - | ▲ 1,108 | - | ▲ 617 | - | ▲ 486 | - | ▲ 126 | - |
| 香港 Hong Kong | 売上高 Net sales | 2,820 | 108.9 | 3,373 | 119.6 | 4,248 | 126.0 | 4,756 | 112.0 | 4,820 | 101.3 |
| | 営業利益 Operating income | 242 | - | 357 | 147.0 | 461 | 129.1 | 444 | 96.3 | 210 | 47.3 |
| 台湾 Taiwan | 売上高 Net sales | 3,053 | 111.3 | 4,438 | 145.3 | 6,493 | 146.4 | 7,518 | 115.8 | 9,413 | 125.2 |
| | 営業利益 Operating income | 389 | 158.6 | 873 | 224.2 | 1,328 | 152.1 | 1,470 | 110.7 | 1,816 | 123.5 |
| タイ Thailand | 売上高 Net sales | - | - | - | - | 216 | - | 355 | 163.9 | 518 | 145.9 |
| | 営業利益 Operating income | - | - | - | - | ▲ 110 | - | ▲ 117 | - | ▲ 138 | - |
| フィリピン Philippines | 売上高 Net sales | - | - | - | - | - | - | 25 | - | 143 | 568.3 |
| | 営業利益 Operating income | - | - | - | - | - | - | ▲ 46 | - | ▲ 79 | - |
| 米国 USA | 売上高 Net sales | 4,703 | 136.7 | 7,222 | 153.5 | 7,477 | 103.5 | 6,995 | 93.6 | 3,900 | 55.7 |
| | 営業利益 Operating income | ▲ 25 | - | 402 | - | 62 | 15.4 | ▲ 727 | - | ▲ 292 | - |
| 海外計 Total (Overseas) | 売上高 Net sales | 13,352 | 123.9 | 18,017 | 134.9 | 23,396 | 130.0 | 23,920 | 105.0 | 23,858 | 99.7 |
| | 営業利益 Operating income | 385 | - | 524 | 136.1 | 1,123 | 214.2 | 535 | 47.7 | 1,388 | 259.1 |

* 売上高は内部取引消去後、営業利益は内部取引消去前を表記しています。2025/12期の営業利益はHD化影響を除き2024/12期と同じ基準の数値を記載しております。

/Net sales are shown after elimination of internal transactions, Operating income are shown before elimination.

/The figures of operating income in FY2025/12 are presented on the same basis as FY2024/12, excluding the impact of a holding structure.

* : 米国には、(株)ゼットンの米国事業は含まれておりません。

/The Zetton, Inc. (USA Business) is not included.